

CFO-LEVEL ADVISORY FOR WEST TEXAS BUSINESSES

Clarity for big decisions.

Selling, buying, raising capital, restructuring, or planning your next stage of growth? I bring 25+ years of hands-on finance leadership to the decisions that shape your business, with straight answers and steady guidance from start to finish.

25+ years in finance leadership

8 CFO roles

FACHE · FHFMA · HACP

Texas Tech, MA Economics

HOW I CAN HELP

Three ways to put experienced finance leadership to work

01

Advisory & Transactions

Guidance through the decisions that change a business, so you know exactly what you're agreeing to.

- Business sales & acquisitions
- Mergers & joint ventures
- Due diligence
- Contract negotiation & deal execution
- Ownership changes & formation

02

Planning & Analysis

A clear picture of where the business is headed for you, your lenders, and your investors.

- Strategic & budget planning
- Cash flow forecasting
- Turnaround scenarios
- Debt restructuring
- Pro forma analysis & valuation
- Exit strategies

03

Projects & Implementation

Hands-on help finding the bottlenecks and putting practical solutions in place.

- Process improvement
- Finance system selection & rollouts
- Workflow automation
- Cleaning up the books
- Building a stronger finance function

WHERE I'VE SERVED

Healthcare

Nearly two decades in hospital finance, CFO to CEO.

Banking

Bank CFO: capital, lending, and reporting.

Energy & Oilfield

Trucking, rentals, and energy service companies.

Growing Companies

From Inc. 500 growth to acquisitions and exits.

25+

Years in finance leadership

10

Organizations served

8

CFO roles

MEET JOHN

Finance leader, West Texan, and a family man first.

I'm John Dolan. For more than 25 years I've led finance for hospitals, health systems, energy and service companies, a fast-growing payments company, and a bank. I've been through turnarounds, acquisitions, system rollouts, and rapid growth.

I started ThinkSmart Partners to give business owners that same experienced, straight-talking guidance, without the cost of a full-time CFO. I take on a small number of clients at a time and treat every business like it's my own.

FACHE

FHFMA

HACP

MA Economics, Texas Tech

BA Economics & Business, Texas Tech

SELECTED EXPERIENCE

2025 – Now	West Texas State Bank SVP & Chief Financial Officer
2021 – 2024	Wholesale Payments EVP & CFO · Inc. 500 company
2019 – 2020	Blackwater Capital Investments CFO · trucking, energy services, real estate
2016 – 2019	Shannon Health System CFO, Shannon Clinics
2015 – 2016	Nix Health Care System Chief Financial Officer
2014 – 2015	NewLight Healthcare Regional CEO / CFO · hospital turnaround
2006 – 2014	Covenant Hospital Levelland Chief Financial Officer

HOW WE WORK TOGETHER

Simple, personal, and built around your decision.

01

A free first conversation

Tell me what's in front of you. We'll talk it through, with no cost and no obligation.

02

A clear plan and proposal

A defined scope, timeline, and fee before any work begins. No surprises.

03

Hands-on, start to finish

I work alongside you and your team until the job is done, and stay a phone call away after.

Let's talk through what's in front of you.

The first conversation is always free.

John Dolan, Founder

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"May we spur one another toward love and good deeds." · Hebrews 10:24